

# DecisionPoint

## Modernizing prior authorization

With a focus on leveraging digital solutions to improve efficiency and the prior authorization experience for health plans and providers, Magellan has partnered with Stanson Health, a Premier Company, to offer DecisionPoint, an industry-leading automated prior authorization solution.

On average, medical staff spend two business days per week on prior authorization.<sup>1</sup> Through automation of the process, DecisionPoint reduces the work involved in obtaining approvals. Providers receive authorizations and clinical decision support at the point of care, and reporting tools give payers valuable data on practice patterns. By reducing providers' workloads and enabling faster and more appropriate decisions, DecisionPoint improves outcomes while enhancing payer-provider relationships.



**Evidence-based clinical guidelines**— Embedded within Stanson's award-winning technology, Magellan's comprehensive guidelines form the foundation of DecisionPoint and help reduce variation in care when followed.



**Real-time alerts**—Providers are guided directly in the EHR via alerts in response to key workflow events, such as ordering an advanced imaging study. Rules-based programming leverages EHR data, locating all relevant patient clinical information and citing appropriate Magellan clinical guidelines.



**Automated prior authorization**— DecisionPoint analyzes the clinical information against Magellan's guidelines. Clinically appropriate requests are automatically approved and posted in the EHR, and approval IDs are automatically loaded to the record.



**Comprehensive analytics**—Provider data on acceptance and rejection of recommendations informs discussions regarding cost-effective, high-quality care, and determines the effectiveness of alerts, minimizing abrasion.



**Enhanced member experience**—Member leaves appointment with a clear plan of action.

### Increasing efficiency and improving health outcomes

DecisionPoint elevates provider satisfaction and promotes evidence-based higher value care, leading to better health outcomes. Join us as we lead the industry in driving digital solutions that automate and simplify the prior authorization process. Contact us at [providersolutions@magellanhealth.com](mailto:providersolutions@magellanhealth.com).

1. Robeznieks, A. (2018, April 6). Prior authorization is a major practice burden. How do you compare? Retrieved from <https://www.ama-assn.org/>.

Learn how DecisionPoint works at the point of care.  
Visit [MagellanHealthcare.com/DecisionPoint](https://MagellanHealthcare.com/DecisionPoint).

# DecisionPoint in the clinical setting

