

Magellan Healthcare— Lowering health plan costs

More competition than ever exists in healthcare today. Finding new ways to manage costs while improving quality, safety and member satisfaction is imperative. Magellan advanced imaging, cardiac and musculoskeletal solutions can help.

The Magellan difference

- **Administrative services only** or **risk-based utilization management** arrangements accommodate clients' operational and financial goals.
- **Powerful analytics and artificial intelligence** drive automated UM and help in the identification of serious conditions and the evaluation of provider performance.
- **Varying levels of clinical intensity** with:
 - *Evidence-based, proprietary guidelines* to help determine procedure appropriateness and minimize unnecessary care.
 - *Specialty-matched medical reviewers* that provide in-depth evaluations and meaningful input that facilitate accurate determinations.
 - *Practicing physicians* who offer peer-to-peer consults on best practices to improve performance, patient safety and outcomes.

Cost and utilization are increasing—Magellan can help

Advanced imaging:

Our product has delivered clinical yields of up to 19% for commercial health plans.¹

Cardiac benefits management:

Our medically appropriate and cost-effective methods can reduce utilization by up to 22% in one year and up to 45% over five years.²

Musculoskeletal benefits management:

Our gain-sharing approach garners clinical alignment with clients and offers a guaranteed return on investment of 3:1.³

Redefine how you do business

Magellan delivers multi-faceted, robust solutions that can stem the tide of costly and inappropriate advanced imaging, cardiac and musculoskeletal utilization. Let us show you how. Contact us at gensales@magellanhealth.com.

1. Magellan aggregate data, 1996–2017.

2. Magellan health plan customer (145,000 cardiac members), cardiac claims data, 2012–2017.

3. Magellan aggregate data, 2012–2017.