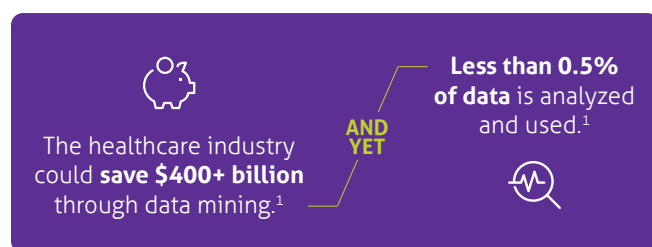


Musculoskeletal Provider Profiling

As utilization of musculoskeletal treatments continues to increase, many health plans are seeking new ways to reduce costs while improving quality and safety. To address those concerns, Magellan Healthcare's MSK solution now includes Provider Profiling. Profiling helps identify variations in treatment, quality and cost, and highlights opportunities to improve provider performance and patient outcomes across your network.



Capitalizing on data

Magellan identifies influencers of MSK quality and cost through analysis of authorization and claims data, including:

- Patient demographics
- Pre-surgical testing and treatment
- Surgery/interventional pain management methods
- Provider and facility authorization and payment information
- Post-surgical claims

A comprehensive approach

Our Provider Profiling Solution addresses MSK quality and cost at individual provider, full network, facility and provider practice levels.

Provider and facility scorecarding based on quality and cost measures—medical appropriateness, complications, repeat surgeries, opioid prescribing, and end-to-end surgical costs—enables us to easily identify outliers and top performers.

Performance improvement is facilitated by sharing best practices from the highest quality providers with outlier providers to identify opportunities for change.

Network analytics and optimization, using scorecard data, provide direction in developing high-performing networks and supporting value-based reimbursement programs. Case rates, bundling and post-surgical guarantees can reduce overall surgical costs and improve quality and expense predictability. Incentives can help drive member choice of top-performing providers.

Through data analysis, consultative partnerships with providers, and creative financing approaches, Magellan's Provider Profiling Solution can help health plans improve provider relations and performance while delivering high-quality, cost-effective outcomes.

If you're interested in partnering with us as we expand this program, please contact your account manager or email us at mhcinfo@magellanhealth.com.

1. Freiherr, G. (2015, October 16). How big data can help save \$400 billion in healthcare costs. Retrieved from <https://www.cio.com/article/2993986/big-data/how-big-data-can-help-save-400-billion-in-healthcare-costs.html>.